Designation List Report

<u></u>	Eshkar, Ramon	2024-08-27	
	P's Narrowed	00:11:54	
	D's Counters	00:05:41	
	TOTAL RUN TIME	00:17:36	
	Documents linked to video:		
	P34		
	P35		



	ESNKar4_30		
DESIGNATION	SOURCE	DURATION	I D
7:20 - 7:23	Eshkar, Ramon 2024-08-27	00:00:12	Eshkar4_30.1
	7:20 Q. Thank you. Mr. Eshkar, would you please		
	7:21 state and spell your full name for the record?		
	7:22 A. Ramon, R-A-M-O-N, Eshkar, E-S-H-K-A-R,		
	7:23 Sebban, S-E-B-B-A-N.		
15:21 - 15:23	Eshkar, Ramon 2024-08-27	00:00:11	Eshkar4_30.2
	15:21 Q. What is the white services department?		
	15:22 A. It's a department responsible for creating		
	15:23 accounts and purchasing other services that we ne	ed.	
16:08 - 16:13	Eshkar, Ramon 2024-08-27	00:00:15	Eshkar4_30.3
	16:08 Q. Do you have an understanding of what makes a		
	16:09 service a white service?		
	16:10 A. I do.		
	16:11 Q. What is that?		
	16:12 A. It means that the service is being set up in		
	16:13 an anonymized way.		
17:13 - 17:15	Eshkar, Ramon 2024-08-27	00:00:10	Eshkar4_30.4
	17:13 Does the white services department set up		
	17:14 WhatsApp accounts in an anonymized way?		
	17:15 A. They do.		
18:13 - 18:17	Eshkar, Ramon 2024-08-27	00:00:13	Eshkar4_30.5
	18:13 Q. I'm asking why you set up anonymized WhatsApp		
	18:14 accounts for your customers?		
	18:15 A. The entire infrastructure is anonymized to		
	18:16 protect the customer and the infrastructure that		
	18:17 they're using.		
18:18 - 18:19	Eshkar, Ramon 2024-08-27	00:00:07	Eshkar4_30.6
	18:18 Q. Is that to protect the customer from being		
	18:19 identified?		
18:21 - 19:13	Eshkar, Ramon 2024-08-27	00:00:54	Eshkar4_30.7
	18:21 THE WITNESS: What do you mean by identified?		
	18:22 BY MR. BLOCK:		
	18:23 Q. Let me just ask you. In what regard are you		
	18:24 trying to protect the customer by anonymizing the		
	18:25 WhatsApp service?		
	19:01 A. We want to [Hebrew] to.		
	19:02 MR. BLOCK: May we have help from the		
	19:03 translators, please?		

P's Narrowed D's Counters 2 / 10

DESIGNATION	SOURCE	:	DURATION	I D
	19:04	THE INTERPRETER: Distance. We would like to		
	19:05	distance.		
	19:06	THE WITNESS: Would like to distance		
	19:07	I'm not so sure it's the word, but to, let's say,		
	19:08	distance the customer.		
	19:09	BY MR. BLOCK:		
	19:10	Q. From whom?		
	19:11	A. From the environment so that they can run		
	19:12	their operation in a secured way, not to expose the	eir	
	19:13	operation.		
19:14 - 19:22	Eshkar, I	Ramon 2024-08-27	00:00:35	Eshkar4_30.8
	19:14	Q. You also said you create the accounts in a		
	19:15	way that will be "op sec aware" to the use of the		
	19:16	service later on. Did I get that right?		
	19:17	A. Op sec, operational security.		
		Q. Okay, and what does it mean to be op sec		
	19:19	aware to the use of the service later on?		
	19:20	A. What I mean is that you apply all the measure		
	19:21	that you can in order to protect the activity, the		
	19:22	operation.		
22:04 - 22:08	Eshkar, I	Ramon 2024-08-27	00:00:25	Eshkar4_30.9
	22:04	Q. In what circumstances will NSO create		
	22:05	anonymized WhatsApp accounts?		
	22:06	A. So for the use of demonstration, to set up a		
	22:07	customer system, and for internal use mainly for		
	22:08	testing.		
27:08 - 27:09	Eshkar, I	Ramon 2024-08-27	00:00:09	Eshkar4_30.10
	27:08	Q. Are you aware of defendants having created		
	27:09	an anonymized WhatsApp account in 2024?		
27:11 - 27:11	Eshkar, I	Ramon 2024-08-27	00:00:00	Eshkar4_30.11
	27:11	THE WITNESS: Yes.		
29:01 - 29:13	Eshkar, I	Ramon 2024-08-27	00:00:36	Eshkar4_30.12
	29:01	Q. You said typically the anonymized account is		
	29:02	created on a mobile device; correct?		
	29:03	A. Correct.		
	29:04 (Q. And does that mean that the account is		
	29:05	associated with a phone number?		
	29:06	A. Yes.		
	29:07	Q. Do you use the term MSISDN, M-S-I		

P's Narrowed D's Counters 3 / 10

	ESIIKAI4_50		
DESIGNATION	SOURCE	DURATION	I D
	29:08 A. MSISDN.		
	29:09 Q. MSISDN?		
	29:10 A. Yes.		
	29:11 Q. So it's MSISDN; correct?		
	29:12 A. MSISDN.		
	29:13 Q. What is an MSISDN?		
29:16 - 29:20	Eshkar, Ramon 2024-08-27	00:00:15	Eshkar4_30.13
	29:16 THE WITNESS: It's a phone number.		
	29:17 BY MR. BLOCK:		
	29:18 Q. And when defendants create anonymized		
	29:19 WhatsApp accounts, each such account is associated	ed	
	29:20 with an MSISDN; is that accurate?		
29:23 - 29:24	Eshkar, Ramon 2024-08-27	00:00:02	Eshkar4_30.14
	29:23 THE WITNESS: To the best of my knowledge,		
	29:24 yes.		
61:13 - 61:15	Eshkar, Ramon 2024-08-27	00:00:06	Eshkar4_30.15
	61:13 Q. Okay. You joined NSO as a director in July		
	61:14 of 2015; correct?		
	61:15 A. Correct.		
61:21 - 61:23	Eshkar, Ramon 2024-08-27	00:00:10	Eshkar4_30.16
	61:21 You are still a vice president at NSO Group		
	61:22 today; correct?		
	61:23 A. Today I'm an SVP of the company. SVP.		
186:02 - 186:10	Eshkar, Ramon 2024-08-27	00:00:32	Eshkar4_30.17
	186:02 (Exhibit 2007 marked for identification.)		
© P34.2	186:03 Mr. Eshkar, you've been handed a document		
	186:04 that's been marked Exhibit 2007 and bears a Bates		
	186:05 number on the first page SHANER_WHATSAPP_000	01098.	
	186:06 Do you see that?		
_	186:07 A. I see that.		
9 P34.2.1	186:08 Q. This is a December 2018 WhatsApp thread;		
	186:09 correct?		
	186:10 A. Yes, looks like it.		
186:11 - 186:14	Eshkar, Ramon 2024-08-27	00:00:26	Eshkar4_30.18
	186:11 Q. Do you know who Mr. Shaner is?		
	186:12 A. I don't recall the last name but there was		
	186:13 Josh, but I don't remember the last name. It's for		
	sure he wasn't part of my team, so.		

P's Narrowed D's Counters 4/10

	ESIIKAI4_SU		
DESIGNATION	SOURCE	DURATION	I D
186:15 - 186:15	Eshkar, Ramon 2024-08-27	00:00:03	Eshkar4_30.19
	186:15 Q. What role did the Josh who you remember have?		
186:17 - 186:18	Eshkar, Ramon 2024-08-27	00:00:07	Eshkar4_30.20
	186:17 THE WITNESS: So if I'm not mistaken he would		
	186:18 have been pre-sale, something like that.		
186:24 - 186:25	Eshkar, Ramon 2024-08-27	00:00:08	Eshkar4_30.21
100.24 100.25	186:24 Q. Who is Yossi Monsingo?	00.00.00	L311Kd1 +_30.21
	186:25 A. Yossi Monsingo was an employee of NSO.		
187:01 - 187:03	Eshkar, Ramon 2024-08-27	00:00:14	Eshkar4_30.22
	187:01 Q. What was Mr. Monsingo's role?		
	187:02 A. He had various roles in the customer support		
	187:03 department throughout his time at NSO.		
188:20 - 189:05	Eshkar, Ramon 2024-08-27	00:00:37	Eshkar4_30.23
© P34.2.2	188:20 Q. And Mr. Monsingo writes:		
	188:21 "Hi all, WhatsApp had made changes in		
	188:22 their servers that currently fail all		
	188:23 installations and can cause crashes that		
	188:24 risk the Hummingbird vector."		
	188:25 Do you see that?		
	189:01 A. I see that.		
	189:02 Q. Do you remember an event in December 2018		
	189:03 when WhatsApp had made changes in their server	s that	
	189:04 caused installation failure for the Hummingbird		
	189:05 vector?		
189:08 - 189:12	Eshkar, Ramon 2024-08-27	00:00:15	Eshkar4_30.24
	189:08 THE WITNESS: I would say that I'm aware		
	189:09 there were changes to the WhatsApp I don't know		
	189:10 whether the server or the application or whatever		
	189:11 element in the WhatsApp system that affected the		
	189:12 solution.		
194:05 - 194:09	Eshkar, Ramon 2024-08-27	00:00:20	Eshkar4_30.25
	194:05 Q. But do you recall there being at least one		
	194:06 instance in which there was a change WhatsApp m	nade	
	194:07 that caused Hummingbird to stop working and the		
	194:08 engineered a new solution to be able to use Whats		
	194:09 as an installation vector?		
194:12 - 194:16	Eshkar, Ramon 2024-08-27	00:00:15	Eshkar4_30.26
	194:12 THE WITNESS: In the level that I deal with		_

P's Narrowed D's Counters 5 / 10

	ESIIKAI 4_50		
DESIGNATION	SOURCE	DURATION	I D
	194:13 the solution then it might have been that after a		
	194:14 certain version update we had to wait for an upd	ate	
	194:15 from the R&D.		
	194:16 BY MR. BLOCK:		
194:17 - 194:20	Eshkar, Ramon 2024-08-27	00:00:10	Eshkar4_30.27
	194:17 Q. Are you referring to a version update of		
	194:18 WhatsApp?		
	194:19 A. Yeah, I don't know which element within		
	194:20 WhatsApp but as a general.		
194:21 - 194:23	Eshkar, Ramon 2024-08-27	00:00:09	Eshkar4_30.28
	194:21 Q. And then you referred to waiting for		
	194:22 an upgrade to Hummingbird from defendants R	&D team,	
	194:23 right?		
195:01 - 195:06	Eshkar, Ramon 2024-08-27	00:00:15	Eshkar4_30.29
	195:01 THE WITNESS: In those cases we would wait		
	195:02 for a solution from R&D.		
	195:03 BY MR. BLOCK:		
	195:04 Q. And in fact in at least one case you remember		
	195:05 you did wait and defendants R&D team did provi	ide that	
	195:06 solution, they got Hummingbird working again,	right?	
195:09 - 195:09	Eshkar, Ramon 2024-08-27	00:00:01	Eshkar4_30.30
☆ Clear	195:09 THE WITNESS: Right.		
198:13 - 198:24	Eshkar, Ramon 2024-08-27	00:00:47	Eshkar4_30.31
	198:13 (Exhibit 2008 marked for identification.)		
© P35.2	198:14 Mr. Eshkar, you've been happened Exhibit 2008		
_	198:15 which bears the Bates number		
	198:16 DIVITTORIO_WHATSAPP_0000066. And this is a l	May 12,	
© P35.2.1	198:17 2019 WhatsApp discussion. Do you see that?		
	198:18 A. I see that.		
	198:19 Q. Under "Active Participants" it says, Ramon,		
	198:20 and then has a phone number at "s.whatsapp.ne	et"; do	
	198:21 you see that?		
	198:22 A. I see that.		
	198:23 Q. Is that you?		
	198:24 A. Looks like it.		
199:15 - 200:15	Eshkar, Ramon 2024-08-27	00:02:06	Eshkar4_30.32
	199:15 Q. Will you please read for the record the		
© P35.2.2			
6 P33.2.2	199:16 message you sent at time stamp 15:17:01 in the	irst	

P's Narrowed D's Counters 6 / 10

	—		
DESIGNATION	SOURCE	DURATION	I D
	199:18 A. "Dear All, as you might have he	eard by now, HB	
	199:19 vector went down falling What	sApp latest version and	
	199:20 change. CEs are now commun	icating the removal of the	
	199:21 vector as any new attempt will	only result with a	
	199:22 failure and leave a mark on a p	atched solution which	
199:23 once patched being tracked. We all know the field in			
	199:24 which we work and we know the		
	199:25 capabilities comes and go. The		
	200:01 only demonstrate our full pow	er and the difference	
	200:02 between opportunistic compa	nies to real actors. So	
	200:03 not trying to make the picture	nicer but it is what	
	it is and we all work now on: A	update our customers	
	200:05 and remove the vector. B) und	erstand the impact on	
	200:06 expected deals. C) Next solution	on to come. Should	
	you have any concern or comm	nent regarding specific	
	200:08 communication to specific cus	tomer or any other	
	200:09 issue please let me know."		
	200:10 Q. Does HB in that message refer	to Hummingbird?	
	200:11 A. Yes.		
	200:12 Q. And if you recall at this time in	2019 did	
	200:13 Hummingbird refer to Eden, He	eaven and Erised?	
	200:14 A. I don't recall if all of them or to	one of	
	them but for sure one of them.		
200:19 - 200:20	Eshkar, Ramon 2024-08-27	00:00:04	Eshkar4_30.33
	200:19 Q. At least one of them?		
	200:20 A. Ithink so, yes.		
204:03 - 204:04	Eshkar, Ramon 2024-08-27	00:00:04	Eshkar4_30.34
	204:03 Q. Third line from the bottom.		
	204:04 A. Yes, I see that, yes.		
204:08 - 204:20	Eshkar, Ramon 2024-08-27	00:01:07	Eshkar4_30.35
	204:08 When you say "next solution to		
	204:09 talking about defendants tryin	g to develop a new	
	204:10 solution; correct?		
	204:11 A. Correct.		
	204:12 Q. But above when you talk abou		
	204:13 solution, you're talking about	WhatsApp code or	
	204:14 something different?		
	204:15 A. Just let me read it again.		
	204:16 Q. Thank you.	attendation	
	204:17 A. So what I mean here is the solu	ition that we	

P's Narrowed D's Counters 7/10

	ESIIKAI 4_30		
DESIGNATION	SOURCE	DURATION	ID
	204:18 had is not functioning any more following the late	st	
	204:19 WhatsApp version. Therefore we need to work on	the	
☆ Clear	204:20 next solution.		
228:13 - 229:03	Eshkar, Ramon 2024-08-27	00:01:12	Eshkar4_30.36
	228:13 Q. The question was, does Pegasus have a data		
	228:14 extraction ability to extract the entire data that		
	228:15 exists on the device upon agent installation today?	?	
	228:16 A. So the Pegasus has the capacity to download		
	the user data of the phone, today.		
	228:18 Q. What do you understand to be the data on the		
	phone that is not user data?		
	228:20 A. Such as and here I would give my		
	understanding, okay, like the OS of the phone.		
	228:22 Q. Other than the operating system of the phone,		
	228:23 can you think of any other kind of data on the devi	ice	
	that Pegasus is unable to download today?		
	228:25 A. Not that I'm aware of.		
	229:01 Q. And your testimony is that Pegasus can		
	download every kind of user data on the phone as	it	
	229:03 exists today?		
229:06 - 229:10	Eshkar, Ramon 2024-08-27	00:00:25	Eshkar4_30.37
	229:06 Q. As Pegasus exists today?		
	229:07 A. This is my understanding.		
	229:08 Q. Was it also the case with respect to the		
	operation of Pegasus in 2018 and 2019?		
	229:10 A. Yes.		
262:03 - 262:05	Eshkar, Ramon 2024-08-27	00:00:11	Eshkar4_30.38
	262:03 I'm asking whether there's a group at		
	262:04 defendants who is responsible for helping to set u	p	
	the Pegasus system for a customer?		
262:07 - 262:09	Eshkar, Ramon 2024-08-27	00:00:20	Eshkar4_30.39
	262:07 THE WITNESS: If I understand you correctly		
	262:08 then there is a group named deployment responsi	ble	
	262:09 for the installation of the system and the customer		
262:11 - 262:12	Eshkar, Ramon 2024-08-27	00:00:06	Eshkar4_30.40
	262:11 Q. In a typical installation what does the		
	262:12 deployment team do?		
262:15 - 263:11	Eshkar, Ramon 2024-08-27	00:01:56	Eshkar4_30.41
	262:15 THE WITNESS: In general terms what they will		_

P's Narrowed D's Counters 8 / 10

DESIGNATION	SOURCE	1	URATION	I D
	262:16	do, they will provide the customer prior to the		
	262:17	actual physical installation the prerequisite		
	262:18	required from the customer side so an on site		
	262:19	installation can take place. That will include the		
	262:20	coolant required for the servers, the size of the		
	262:21	room, so on so forth, the electricity requirements.		
	262:22	Once all those, let's say, checkbooks are covered		
	262:23	they will do a site survey so they will show up at		
	262:24	the customer premises and they will check that what	Ī	
	262:25	they've asked is a prerequisite indeed happen and		
	263:01	exist. If there are any gaps they will ask the		
	263:02	customers to close those gaps. If there are no gaps		
	263:03	they will physically install the servers at the		
	263:04	designated place at the customer premises. That		
	263:05	means unboxing of the servers, putting them in what	t	
	263:06	we call a rack, power them, interconnect between		
	263:07	them, power them up. Test there is no, what we call		
	263:08	"dead on arrival". They will put software on it.		
	263:09	They will run a test to make sure that their		
	263:10	installation is in order. And they will move it to		
	263:11	the next team.		
263:12 - 263:15	Eshkar, Ra	amon 2024-08-27	00:00:17	Eshkar4_30.42
	263:12 Q.	Does the deployment team's activity include		
	263:13	setting up the remote connection between the custo	mer	
	263:14	installation and NSO's NOC?		
	263:15 A.	Yes.		
263:16 - 263:22	Eshkar, Ra	amon 2024-08-27	00:00:27	Eshkar4_30.43
	263:16 Q.	The servers that the deployment team installs		
	263:17	at the customer premises, that's different from the		
	263:18	VPS we discussed earlier, right?		
	263:19 A.	Yes, those are physical hardware.		
	263:20 Q.	And what purpose does the physical hardware		
	263:21	at the customer premise serve other than to run the		
	263:22	software executed on it?		
263:25 - 264:06	Eshkar, Ra	amon 2024-08-27	00:00:26	Eshkar4_30.44
	263:25	THE WITNESS: So again in general it will		
	264:01	mean that it will run the software. It will allow		
	264:02	the user interface to work. It will contain the		
	264:03	storage and the electricity back-up.		

P's Narrowed D's Counters 9 / 10

DESIGNATION	SOURCE		DURATION	I D
	264:05 Q.	Do those servers receive and store		
	264:06	information collected from target devices?		
264:09 - 264:14	Eshkar, Ra	amon 2024-08-27	00:00:11	Eshkar4_30.45
	264:09	THE WITNESS: The information that is being		
	264:10	collected is stored to the best of my knowledge on		
	264:11	the storage which is part of the hardware setup.		
	264:12	BY MR. BLOCK:		
	264:13 Q.	On the customer premises?		
	264:14 A.	On the customer premises.		

TOTAL RUN TIME	00:17:36
D's Counters	00:05:41
P's Narrowed	00:11:54

Documents linked to video: P34

P35

P's Narrowed **D's Counters** 10 / 10